



PEARSON

SOFTWARE RECRUITING SPECIALISTS

HONESTY AND INTEGRITY. We have built Pearson Software Recruiting Specialists on these same sound ideals!

Todd Pearson

President, Pearson Software Recruiting Specialists

EXECUTIVE SUMMARY

PEARSON

SOFTWARE RECRUITING SPECIALISTS

67 MOWAT AVE., SUITE #445, TORONTO, ONTARIO

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EXCEEDING EXPECTATIONS

**it's a business philosophy that has borne fruit
for Pearson Software Recruiting Specialists**



Pearson Software Recruiting Specialists is a pacesetter in the software sales executive search sector. Our smart, energized and hardworking team of recruiters has the knowledge and network to offer the broadest-ranging executive search services. Our goal is not to meet client expectations, but to exceed them.

Our management recruiters have the depth and breadth of experience to understand your business and place superior employees who will contribute to your company's success and growth. Our client base includes SAP, Oracle and other global software companies. These Tier One and Tier Two corporations rely on the expertise of our team to source top sales and management candidates.

Pearson management recruiters have the industry contacts, research skills and intuition to source top prospects in the "hidden" candidate market; people who are not actively looking for another job, are not circulating resumes or reading help-wanted ads.



FORGED PARTNERSHIPS BASED ON STRONG FOUNDATIONS

Pearson Software Recruiting Specialists has rapidly gained a reputation as the highest achiever in our field, based on our professionalism and our personalized approach to doing business. We pride ourselves on being aggressive when necessary, while always remaining approachable and committed to creative thinking.



“Our business philosophy has already allowed us forge to strategic partnerships with strong foundations,” says founder and company president Todd Pearson. “This is important because the recruiting process is most effective when clients and recruiters work together in a long-term partnership. This has been proven by the incredible client retention level we have.

“Because we take a long-term view of business, we adhere to timeless basic principles: honesty and integrity. We are absolutely committed to these principles. From them spring our emphasis on confidentiality and our commitment to providing clients what they need — superior candidates in a timely fashion.”



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